

**RESOURCE DIRECTORY FOR
NONPROFIT CAPACITY BUILDING IN
THE SAN FRANCISCO BAY AREA**

October 2004

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Overview and How to Use This Directory

Capacity building involves strengthening nonprofits so they can better achieve their missions. Types of capacity-building services include (1) assisting with community needs and readiness assessments related to the nonprofit's areas of work, (2) providing consultation, technical assistance and access to information resources, and (3) offering direct financial support to strengthen nonprofits and increase their capacity to serve their communities. Strengths in the areas of administration, finance, human resources, technology and facility management are among those that may be enhanced by capacity-building services available from various organizations and individuals in the communities. Some of these services are offered on a fee-for-service basis. Others are offered free of charge to nonprofits, usually because they are underwritten by a funder (foundation or government agency).

This Directory is intended to be a starting place for identifying individuals and organizations that provide capacity-building services and resources to nonprofit organizations throughout the San Francisco Bay Area. While we have attempted to be thorough in identifying these resources, and accurate in providing information about them, we acknowledge that this listing is far from comprehensive, and that information about available resources changes frequently (see Disclaimer following). Readers who represent or know of individuals or organizations that provide capacity-building services, but that are not already listed in the Directory, are encouraged to provide us with information that might be included in future editions.

The types of resources listed are:

Consultants

Foundations

Intermediaries and Community Organizations

Management Support Organizations

Nonprofit Management Higher Education Programs

Other Nonprofit Resource Centers

Technology Resources

Volunteer Centers

For each listing, we provide (to the extent this information was available to us - for example, a number of listings do not include a contact person) the name of the individual or organization, a contact person, address, telephone number, fax number, e-mail address, and website address. A brief description of each resource's capacity-building activities also is included. Some listings also include information on services provided in the East Bay area specifically, because the Directory is being used to support a project conducted in this area.

Note: For more general information on the subject of nonprofit capacity building, refer to Backer, T.E., Blegg, J.E. & Groves, K. (2004) *The expanding universe: New directions in nonprofit capacity building*. Washington, DC: Alliance for Nonprofit Management. For more information on local infrastructure of nonprofit capacity building, see Backer, T.E. & Barbell, I. (2004). Models for local infrastructure. *The Nonprofit Quarterly*, Special Infrastructure Issue, 50-56.

Disclaimer

This Directory is based upon publicly available information, plus information supplied by the individuals and organizations listed. Each listing was submitted to the organization or individual profiled, with a request for editorial input, and changes received were incorporated into the listing. No independent effort was made to verify accuracy or completeness of the information provided, so all users of this Directory should regard it only as a place to begin in their search for capacity-building resources.

Only organizations or individuals based in the San Francisco Bay Area were included. There are many additional resources for capacity building used by Bay Area nonprofits based in other regions.

No endorsement is implied of any organization or individual listed. Quality of services was not in any way assessed. Many equally-qualified capacity building providers may have been omitted from this first edition. Those who would like to be listed in possible future editions of the Directory may contact us to provide the relevant information.

We hope that this Directory will be of value to those seeking nonprofit capacity building resources in the San Francisco Bay Area. Future editions may include more San Francisco Bay Area resources, including emphasis on other specific geographical areas, as has been done with East Bay for this first edition.

Consultants

Selma Abinader and Associates

Contact: Selma Abinader
4096 Piedmont Avenue, Suite 225
Oakland, CA 94611
Phone and Fax 510/535-9492; Cell 510/910-2939
sabinader@sbcglobal.net
www.abinadergroup.com

Assists numerous government agencies and nonprofit groups improve their organization's effectiveness. Specializes in strategic planning, performance measurement, evaluation, organizational development, conflict resolution, team building, collaborative development, facilitation, training, and materials development.

Miriam Abrams

5908 Dover St.
Oakland, CA 94609
510/653-6453; Fax 510/653-8967
mabrams@igc.org

Provides services such as organizational development, strategic planning (including multicultural strategic planning), board development and meeting and retreat facilitation. Also provides training in communication, board development, fundraising strategies and institutionalizing multiculturalism.

Sarita Ahuja

849 51st Street
Oakland, CA 94608
510/595-3716
s_ahuja@earthlink.net

Provides grantmaking, community-based research, and fundraising services.

Allio Consulting

Contact: Lorene (Lori) Allio, PhD
P.O. Box 210142
San Francisco, CA 94121-0142
415/876-4176
lallio@earthlink.net

Specializes in providing knowledge-based support to domestic and international nonprofits and funders. Provides strategic capacity-building services such as: (1) program planning support (using theory of change, asset mapping, community research and good social science); (2) evaluation and research; and (3) policy development and analysis.

Curt Anderson Communications

Contact: Curt Anderson
1528 Paru Street
Alameda, CA 94501
510/523-6555; Fax 510/ 523-6555
curt@curtanderson.com

Provides marketing and communications capacity building strategies and services, including message development, market research, branding, communications planning, web site and material development, and media and public relations services.

Applied Survey Research

Contact: Lisa Colvig-Amir
2625 Zanker Road, San Jose, CA 95134
408/944-0606; Fax 408/944-9494
lisa@appliedsurveyresearch.org
www.appliedsurveyresearch.org

Provides valid, meaningful, and usable research, facilitation, and training necessary for effective capacity building, community planning, and project programming.

Lea E. Arellano

2202 Rosedale Ave
Oakland, CA 94601
510/261-5973
leastrella@sbcglobal.net

Provides cultural competency training and other culturally competent capacity building services (including facilitation, design of board/staff retreats, fund raising, and self-empowerment training) to nonprofits that focus on, but are not limited to Latina/o immigrant families and other families of color.

Kathy Booth, Project Management Consulting

1528 Sacramento Street
Berkeley, CA 94702
510-527-4272; Fax 510/527-4272
kathy@boothconsulting.org
www.boothconsulting.org

Provides consulting services in project management, training and facilitation, writing, and community outreach.

Center for Third World Organizing

1218 E. 21st Street
Oakland, CA 94606
510/533-7583; Fax 510/533-0923
ctwo@ctwo.org
www.ctwo.org

Provides consultation services in campaign development, organizational assessment, and strategic planning. Specialized training services offered include introduction to community organizing, introduction to grassroots fundraising, training for trainers, and other topics in leadership development, media and research skills, documentation skills for organizers, and team building.

Claros Group

Contact: Laura Peck, MPH
969 Kains Ave.
Albany, CA 94706
510/524-3150; Fax: 510/524.9307
lpeck@clarosconsulting.com
www.clarosgroup.com

Works with leaders in nonprofits, public agencies, and collaboratives to develop strategy and implement change, learning as they go. Specialized experience in coaching executive directors, starting up innovative programs, leadership transitions, and broad based community planning initiatives.

Community Planning & Research, LLC

Contact: Diana Haigwood or Alan Pardini
6050 Commerce Blvd, Suite 204
Rohnert Park, CA 94928
707/586-0581; Fax 707/586-1274
diana@cprgroup.net, alan@cprgroup.net
www.cprgroup.net

Provides comprehensive research and consulting services including evaluation and strategic planning, program development, organizational and community needs assessment, facilitation, project management, technical assistance and training. Maintains an emphasis on practical, real-world solutions for direct service providers and grantmakers as well as grantmaking associations/collaboratives and government agencies.

Consultants On-Tap

www.ontap.org

Searchable database of consultants and technical assistance providers who work with Northern California nonprofits. This is a service of CompassPoint Nonprofit Services, which is listed separately in this Directory.

Pamela A. Cook, CFRE

Contact: Pamela A. Cook
27 Minor Court
San Rafael, CA 94903
415/785-2895; Fax 309/407-5650
pamela_cook@ureach.com
www.pamelacook.com

Provides consulting to nonprofits in search, development audits, and capital campaigns.

Crowell & Associates

Contact: Gloria Cox Crowell
P.O. Box 43726
Oakland, CA 94624
510/913-5694
croglo@pacbell.net

Provides services in the following areas: program design and development, board development governance and training. Specializes in working with small and mid-sized community and faith-based organizations.

DPM Consulting

Contact: Paula Morris/Kate Durham
870 Market Street, Suite 726
San Francisco, CA 94102
415/305-6791; Fax 415/398-4733
pauladpm@cs.com

Provides hands-on support to strengthen organizations, foundations and the public sector. Services include: transition management; program development, design and management; coordinating grant guidelines & grant processes; grant writing, reporting, funding research; building strategic partnerships and collaboration across sectors; stakeholder engagement; community and organizational assessments and focus groups.

Forward Progress

Contact: Nancy Netherland
P.O. Box 29170
San Francisco, CA 94129-0170
415/561-3392; Fax 415/561-3393
nnetherland@forwardprogress.com
www.forwardprogress.com

Provides grant writing, funding research, strategic planning (fundraising and general), board and program development, budgeting and other consulting and training services to large and small nonprofits and government organizations. Focuses on building sustainable, mission-driven programming, recognizing that organizational capacity and service delivery are reliant upon sustainable and diverse revenue streams.

Nancy Frank & Associates

Contact: Nancy Frank
230 Park View Avenue
Oakland, CA 94610
510/655-2581; Fax 510/655-2589
nfa@softcom.net
www.nfrankandassociates.com

Provides consulting services in planning, program development and evaluation. Specializes in issues related to children, families, and high risk adolescents and increasing the capacity of community-based agencies and local nonprofits to govern, plan and evaluate themselves.

GoldRio Consulting

Contact: Emily Goldfarb
1521 Rivera St.
San Francisco, CA 94116
415/566-5480; Fax:415/566-4434
egoldnrrio@aol.com

Provides English/Spanish bilingual consultation services in planning, facilitation, coaching, and research/evaluation.

Global Philanthropy Consulting

Contact: Lorrie Johnson
610 16th Street, Suite 405
Oakland, CA 94612
510/839-7140; Fax 510/839-7150
lorriegj@earthlink.net

Defines and clarifies strategic giving goals. Provides program development, interim staffing, grantmaking, designs and manages special projects/collaborative funds for all foundation types. Provides culturally-based technical assistance in the areas of fund raising/development, communications, marketing, visibility, organizational development, executive and staff coaching, systems assessment, evaluation and policy analysis for nonprofit organizations.

Jairo Guiza

Bilingual (Spanish-English) Independent Contractor
317 Laguna Vista
Alameda, CA 94501
510/851-2056
jairoguiza@yahoo.com

Provides training in the areas of community leadership, parenting, community mediation, and domestic violence. Also provides domestic violence counseling, retreats for men, translation/interpretation, event planning, and inspirational speaking (Spanish only).

Joy Hahn, Nonprofit Financial Consultant

265 North Point Street
San Francisco, CA 94133
415/982-2048
joyhahn@aol.com

Provides financial consulting to nonprofits, both independently and as an affiliate of larger consulting organizations. Focuses on assessing and improving financial condition/health; financial reporting; financial planning/budgeting; and financial staffing/auditor relationships. Also provides interim director of finance/CFO services.

Harder and Company Community Research

Contact: Michelle Magee, Vice President

1550 Bryant Street, Suite 1000

San Francisco, CA 94103

415/522-5400; Fax 415/522-5445

mmagee@harderco.com

www.harderco.com

Offers evaluation, needs assessment, strategic planning, community planning, market research, feasibility studies, policy analysis, organizational change facilitation, nonprofit board consultation, organizational development, leadership development, executive coaching, technical assistance, capacity building, management consulting and training.

Kate Harrison Consulting

931 Fresno Avenue

Berkeley, CA 94707

510/524-2154; Fax 510/524-2154

kate@kateharrisonconsulting.com

www.kateharrisonconsulting.com

Provides facilitation and strategic planning services to nonprofits and government agencies to improve legal services to the indigent and/or social services to parties in family, juvenile or domestic violence cases.

Hatchuel Tabernik and Associates

Contact: Dina Hatchuel, CEO

1516 Fifth Street

Berkeley, CA 94710

510/559-3193 Fax 510/559-3166

dhatchuel@htaconsulting.com

www.htaconsulting.com

Helps nonprofits, foundations and public agencies with successful grant writing; program evaluation and research; business, strategic and community planning; training; and web-based data systems. Develops partnerships, facilitate meetings, and build the capacity of agencies to achieve their objectives.

Hiland & Associates

Contact: Mary Hiland, MPA, LCSW, MA
4054 Woodford Drive
San Jose, CA 95124
408/978-6776
mary@hiland-assoc.com
www.hiland-assoc.com

Services include consultation, training, and support in: executive and leadership development, governance, executive-board relations, board development, coaching, meeting and retreat design and facilitation, strategic restructuring, organizational assessment, strategy development, human resources, advocacy planning, and fundraising.

In Transition

Contact: Margaret Donohoe
1699 Isabel Drive
San Jose, CA 95125
408/979-0572
Margaret@nonprofitmentor.org
www.nonprofitmentor.org

Provides consulting services in transition management, succession/leadership planning, founder transitions, leadership mentoring, sabbatical planning and management, board and executive director partnerships, and strategic collaborations.

issues in nonprofit management

Contact: Liz Callahan
2977 Ygnacio Valley Road, #445
Walnut Creek, CA 94598
925/708-2223; Fax 925/932-4917
lizcallahan@astound.net
www.nonprofitmanagement.net

Provides consulting, training, and meeting planning and facilitation services. Consulting/training areas include business process improvement, team-based collaborations, project management, strategic and operational planning, organizational design (matrix management), and board development. Has developed workshops and in-house trainings in board practices, accountability, matrix management, successful collaborations, improving team performance and project management.

JDC Partnerships

Contact: Jara Dean-Coffey
5711 Santa Cruz Ave
Richmond, CA 94804
510/525 6662; Fax 510/525-6660
jara@jdcpartnerships.com
www.jdcpartnerships.com

Services focus on incorporating current theories/practices regarding inquiry, assessment, evaluation, organizational development and communication into the strategic decision-making process. This includes working with clients to identify the difference between “need to know” and “want to know” - in order to make real time decisions and design appropriate tools, strategies and processes to that end.

Helen S. Kim

415 Perkins St. #14
Oakland, CA 94610
Phone and Fax 510/251-8701
helenskim@earthlink.net

Provides consulting services including community organizing, fundraising, and organizational development. Specializes in grassroots fundraising, strategic planning, board development, and leadership development

Korwin Consulting

Contact: Lisa Korwin
P.O. Box 18871
Oakland, CA 94619
510/482-8745; Fax 510/482-8755
lisa@korwinconsulting.com
www.korwinconsulting.com

Assists organizations dedicated to fostering social change while meeting critical health and human service needs. Works collaboratively with nonprofit, philanthropic, and governmental organizations -- strengthening their capacity to meet pressing community needs by conducting evaluations and needs assessments.

Rachel Lanzerotti Consulting

San Francisco, CA

415/710-7407

RLanzerotti@sbcglobal.net

www.RLanzerotti.net

Provides program evaluation, research, and assessment services including evaluation consultation, technical assistance, and training for organizations to set up the systems and tools that will help them gather information about the implementation and impacts of their programs.

LaPiana Associates, Inc.

Contact: David La Piana

43 Estrella Avenue

Piedmont, CA 94611

510/655-3455; Fax 510/635-3408

lapiana@lapiana.org

www.lapiana.org

Services include organizational development and capacity building, organizational assessment, strategy development (including strategic planning), governance, leadership development, strategic restructuring, survey research and analysis, marketing/communications, human resources, organizational culture, and finance.

Leventhal/Kline Management, Inc.

Contact: Benita Kline

388 Market Street, Suite 400

San Francisco, CA 94111

415/623-2777; Fax 415/623-4778

benita@lkmi.com

www.PhilanthropicAdvisor.com

Provides grantmaking, management and evaluation services to private foundations and grantmaking public charities. Provides technical assistance to nonprofit organizations in proposal development, budgeting, evaluation and capacity building on behalf of grantmakers.

Marketing, Management & Health Care Consulting, LLC

Contact: Chiquita T. Tuttle, President and CEO

6732 Simson Street Street

Oakland, CA 94605

510/562-2798; Fax 510/569-5446

Bananactt@aol.com

Provides management consulting services including transitional/interim executive directorship, capacity building, board development, strategic planning, organizational training, infrastructure management, marketing and fund development.

Matrix c/o Community Impact Consulting

Contact: Rudeen Monte

3823 Anza Street

San Francisco, CA 94121

415/221-8779; Fax 415/221-8776

cic@cicpartners.org

www.cicpartners.org

Services include executive coaching, interim and project management; organizational assessment; board development; strategic planning; financial analysis and planning; policy analysis and planning; quality improvement systems; program development; community assessments; evaluation; facilitation and mediation services.

Neil Mayer & Associates

Contact: Neil S. Mayer

1309 Solano Avenue, Suite B

Albany, CA 94706

510/528-1071; Fax: 510/528-1072

nsmayer@earthlink.net

Provides consultation services including strategy development, program design, and evaluation to nonprofit organizations and funders.

Gabriela Melano, EdD

24794 Mulberry Street
Hayward, CA 94545
510/259-1213; Fax 510/259-1352
macmelano@earthlink.net

Provides organizational development consulting services. Specializes in non-adversarial conflict resolution theories and practices (including mediation, negotiation, group facilitation and systemic planning) vis-à-vis cross-cultural issues and graphic recording. Also designs and implements participatory action research/evaluation processes. Fully bilingual (Spanish-English).

Patricia H. Mintz, MBA

1 Knoll Ridge Way
Oakland, CA 94619
510/531-5085; Fax 510/531-6686
phmintz@earthlink.net

Directs and supports a range of health programs, with special emphasis on extending access to coverage for the uninsured, working with foundations, local and state governments, and community based organizations. Services include project management, feasibility studies, strategic and business planning, and policy analysis.

Montesinos & Associates

Contact: Deborah Montesinos, MA
P.O. Box 16012
Oakland, CA 94610
510/530-0200; Fax 510/530-0242
montesinos99@earthlink.net

Assists grassroots organizations, intermediaries, and foundations in achieving their organizational and programmatic goals. Provides consulting services in capacity building, program/project design, research and evaluation, community development, comprehensive community initiatives, and partnerships and collaborations.

Movement Strategy Center

Contact: Lisa Russ, Associate Director
1611 Telegraph Ave #510
Oakland, CA 94612
510/444-0640 Ext. 308; Fax 510/251-9810
info@movementstrategy.org
www.movementstrategy.org

Provides facilitation, strategy sessions (power analysis, campaign development, etc), strategic planning, and training and support in creating sustainable organizations to alliances, coalitions and networks of organizations and individuals working for social change, primarily in the fields of education reform, environmental justice and juvenile justice.

National Community Development Institute

Contact: Omowale Satterwhite
1814 Franklin Street, Suite 720
Oakland, CA 94612
510/763-4120
osatterwhite@ncdinet.org
www.ncdinet.org

Offers board development, community building, collaborative development, program development and evaluation, resource development, strategic planning, and team development to increase organizational and institutional capacity in communities of color.

The Non-Profit Assistance Group

Contact: Diane Brown
6401 Lone Pine Road
Sebastopol, CA 95472
707/823-2927; Fax 707/823-2963
DianeB100@aol.com
www.NonprofitAssistance.com

Provides strategic planning, retreat and meeting facilitation, board development, and fundraising training.

Marsha Pendergrass & Associates

803 Meade Avenue, San Francisco, CA 94124

415/468-9168; Fax 415/468-9102

Marsha@PendergrassConsulting.com

www.PendergrassConsulting.com

African-American, woman-owned consulting firm which provides consulting services including meeting and conference strategy and facilitation, strategic planning, technical assistance, community, public and media relations, management and board training and executive coaching.

Philanthropy Consultants Network

www.pcn.communityapps.com

A membership and networking organization for consultants in the San Francisco Bay area who provide professional services to foundations.

Philanthropy Vision

Contact: Lisa Tracy, Life Coach and Philanthropic Advisor

2936 Domingo St., Suite 1

Berkeley, CA 94705

510/548-1606; Fax 877/839-9292

lisa@philanthropyvision.com

www.philanthropyvision.com

Provides executive coaching and life coaching for nonprofit/foundation executives and donors, by a certified coach. Other specialties include: planned giving consulting; strategic planning; meeting facilitation; wilderness retreats; and philanthropic services (such as foundation start-up, management, and docket preparation) for families, foundations, and donors.

Progressive Consultants Network of the East Bay

info@pcneb.org

www.pcneb.org

An informal network of consultants living or working in the East Bay, who share a commitment to peace, social justice, antiracism, ecological sustainability and progressive social change. PCN consultants bring that vision into their work, providing a wide range of services to public agencies, community-based organizations, and foundations.

Putnam Community Investment Consulting

Contact: Kristen Putnam
6114 LaSalle Avenue, No. 636
Oakland, CA 94611
510/339-7078; Fax 510/339-7978
kputnam@putnamcic.com

Provides consulting services that include needs assessments, effective program development, aligning organizational strategies, and evaluating impact so that clients can best meet the needs of their communities.

Results-Based Philanthropy™

Contact: Steven Greenberg
3475 Holland Drive
Santa Rosa, CA 95404
707/545-5533; Fax 707/545-5534
stevengreenberg@att.net

Provides consulting services that support the ongoing cycle of planning, action and evaluation. Facilitates the independent and collaborative work of funders and service organizations regarding visioning, logic model design, managing-for-results and empowerment evaluation.

Marti Roach, MSW, CFRE

Facilitation, Planning and Fund Development Services
56 Amberwood Court
Moraga, CA 94556
925/376-3853; Fax 925/376-6809
martiroach@sbcglobal.net

Provides technical assistance, coaching and training in fundraising (grantwriting, funder /donor cultivation and fund raising planning). Offers design and facilitation to support strategic, program and operational planning. Provides staff training in facilitative leadership.

Jane Rogers

131 Bolsa Avenue
Mill Valley, CA 94941
415/383-5855; Fax 415/383-5278
janerogers@mindspring.com

Provides consulting services to nonprofits with an emphasis on organizations and/or subject matter related to environmental and urban planning/development issues. Services include organizational assessment and development, strategic planning, group and meeting facilitation, board development, and fund development coaching.

Samuels & Associates

Contact: Dr. Sarah E. Samuels, President
663 13th Street
Oakland, CA 94612
510/271-6799; Fax 510/271-6791
info@samuelsandassociates.com
www.samuelsandassociates.com

Designs and develops health promotion programs and policies, informs social marketing and communications strategies, and conducts multi-site program evaluations. Specializes in public health evaluation, research, strategic planning, and policy consulting. Areas of expertise span chronic disease prevention, community health, ethical and policy issues in public health, health care quality, nutrition and fitness, and women's health.

Schear Innovations

Contact: Tracey Schear, MSW, LCSW
510/290-3550
ts@schearinnovations.com

Provides consulting (including board and staff development, facilitation, assessment, strategic planning and program design) and leadership coaching services to nonprofit, profit and public sector organizations. Focuses on advancing the capacity of organizational leadership to develop and sustain high performing organizations achieving tangible results.

Schacht & Associates

Contact: Jennie Schacht
5598 Taft Avenue
Oakland, CA 94618
510/654-0545; Fax 510/654-0331
js@schachtandassociates.com
www.schachtandassociates.com

Provides consultation in program development, proposal writing, funder research, and evaluation to community-based health clinics, clinic consortia, and other nonprofit and government agencies. Also assists foundations to develop funding programs, communicate with grantees and communities, and evaluate the impact of their funding.

Diane Schweitzer

310 Westline Drive, B101
Alameda, CA 94501
510/521-3791; Fax 510/521-3791; Cell 510/757-3426

Provides foundations and agencies strategic with planning, operations improvement, board development, business planning, and executive coaching services. For foundations, she also specializes in developing strategies for grant making, program evaluation, and capacity-building programs.

Selk Communications

Contact: Merry Selk
1016 Evelyn Avenue
Albany, CA 94706
510/524-1733; Fax 510/524-2265
merryselk@earthlink.net
www.selkcommunications.com

Provides high quality, personalized marketing/communications services to enhance communications and fundraising - from publications and web content to events and marketing campaigns.

Serbin Associates

Contact: Bailee Serbin

Fax 415/381-5525

info@serbin.net

www.serbin.net

Provides consultation services including fundraising, internal staff development, and board and executive management capability.

Seven Generations Consulting and Coaching

Contact: Patricia St.Onge

P.O. Box 9921

Oakland, CA 94613

510/530.2448; Fax 510/530.2728

pstonge@pacbell.net

www.seven-generations.net

Provides culturally-based technical assistance, training, and consulting services in cross-cultural effectiveness, meeting facilitation, spiritual, personal coaching, executive coaching, team building, organizational development, organizational assessment, systems development, program planning and development, and strategic planning.

SheVentures

Contact: Annie Burke

PO Box 374

San Francisco, CA 94104

510/655 2182; Fax 510/655-2182

info@sheventures.org

www.sheventures.org

Provide services such as technical assistance, advisors, community, and seed money to young women social entrepreneurs (women who want to create a sustainable organization or business that addresses a social or environmental problem - a social venture) in the San Francisco Bay Area.

Small Hill Partners

Contact: Sojeila Maria Silva
1432 Kearney Street, Suite C
El Cerrito, CA 94530
510/236-6541; Fax 510/236-6547
Ssilva@SmallHill.net

Provides bilingual/bicultural (Spanish-English) consultation services including organizations in crisis (such as a polarized board battling with an executive director), project design (clarifying goals, feasibility analysis, outcome measures), and nonprofit start-up (such as hiring an executive director).

Eleanor Smith & Associates

Contact: Eleanor A. Smith
591 Chetwood Street
Oakland, CA 94610
510/923-1226; Fax 510/654-1978
eleanorasmith@comcast.net

Assists nonprofit organizations, foundations and collaboratives in program development, proposal writing, funder research, program evaluation, strategic planning and meeting facilitation. Expertise in health care, social services and workforce development and a passion for integrated program and evaluation planning with practical outcome measures.

SPIN Project

Contact: Independent Media Institute, Don Hazen, Executive Director
415/284-1420
info@altnet.org
www.spinproject.org

Provides comprehensive media training, intensive media strategizing, and resources to community organizations across the country. Technical assistance includes training, a media guidebook for communicating values and shaping opinion, free on-line media tutorials, and other services and resources. Offers a tutorial that is designed to provide organizations of color and indigenous communities with the combination of analysis, tailored resources, specialized training, and strategic support they need to identify and confront racism in the media and get their messages across.

TEAMWORKS

Contact: Renee A. Berger
9 Van Buren Street
San Francisco, CA 94131
415/469-0300; Fax 415/469-0304
raberger@sfteamworks.com
www.sfteamworks.com

Provides program design, leadership and organizational development, and evaluation services to private and community foundations, corporations and government. Uses a collaborative approach that emphasizes sharing knowledge and building client capacity.

Shiree Teng

2483 Cordova Street
Oakland, CA 94602
510/532-1799; Fax 510/532-0799
shireeteng@earthlink.net

Uses a culturally-based approach to provide consulting in organizational assessment, planning and evaluation, stakeholder analysis, board development, participatory facilitation, and diversity issues.

Viewpoint Consulting

Contact: Kelly Brown
366 Grand Ave., #267
Oakland, CA 94610
510/708-1761; Fax 510/217-3575
kelly@viewpoint-consulting.com
www.viewpoint-consulting.com

Offers strategic planning, program development and evaluation services to community organizations, individuals and philanthropic institutions. Specializes in: 1) strengthening the capacity of organizations working in diverse, low-income communities, 2) building effective and respectful partnerships between communities and foundations that lead to sustainable change and community empowerment, and 3) designing grantmaking and capacity building programs that integrate best practices and build on existing community assets.

Walker and Associates

Contact: Constance J. Walker, President
2201 Broadway, Suite 815
Oakland, CA 94612
510/834-2341; Fax 510/251-0600
cwalker428@aol.com

Provides consulting services including: conference planning and management, executive coaching and training; executive search and transition planning; marketing and communication strategies/systems; and organizational and initiative planning and management to foundations and nonprofits in the field of community economic development.

Robert L. Weiner Consulting

Contact: Robert Weiner, President
59 1/2 Manchester Street
San Francisco, CA 94110
415/643-8955; E-Fax 928/447-5805
robert@rlweiner.com
www.rlweiner.com

Specializes in helping nonprofit and educational organizations make informed choices about the selection, use, and management of information technology, particularly in support of fundraising. Typical projects include needs assessments for donor databases, development operations audits, software and vendor selection, development of technology plans, and assistance with database implementations.

Wysocki, Dial & Associates

Contact: Taylor Dial
PO Box 1537
San Jose, CA 95109-1537
831/336-9200; Fax 831/336-8880; Cell 408/930-4349
Taylor@WysockiDial.com
www.wysockiassociates.com

Services for small- and medium-sized nonprofit agencies include: board training and facilitation in strategic planning, fundraising and board development, interim executive staffing, organizational assessment, management coaching and training, strategic funding plan development and implementation, staff training in fundraising and grant writing, contract grant writing services, contract marketing and public relations services, contract event planning and implementation services.

Youth In Focus

Contact: Jonathan London, PhD

1611 Telegraph Ave, #510

Oakland, CA 94612

510/251-9800x380; Fax 530/758-3688

jonathan@youthinfocus.net

www.youthinfocus.net

Provides training to under-represented youth and adult allies in youth-led action research, evaluation, and planning as a tool for social change. Services include youth training, staff training, and organizational development coaching, as well as curriculum and program development.

Foundations

The California Endowment

Contact: Marion Standish, Program Director

101 Second Street, 24th Floor

San Francisco, CA 94105

415/343-0222; Fax 415/343-0220

etvede@calendow.org

www.calendow.org

Funds health-related capacity-building projects for nonprofits in California through its community-driven grant-making programs, the Local Opportunities Fund and CommunitiesFirst. Funded projects support the foundation's mission of expanding access to affordable, quality health care for underserved individuals and communities, and promoting fundamental improvements in the health status of all Californians.

The California Wellness Foundation

Contact: Office Services Coordinator

One Kearny Street, Ninth Floor

San Francisco, CA 94108

415/217-3700; Fax 415/217-3709

www.tcwf.org

Funds general operating support for nonprofit organizations in health issues such as mental health, teenage pregnancy prevention, violence prevention and women's health. Some of this support may be used by grantees for capacity-building purposes. In addition, some of the 40% of grants not provided as general operating support are sometimes used for capacity-building purposes.

The Annie E. Casey Foundation

Contact: Fred Blackwell
701 St. Paul St.
Baltimore, MD 21202
410/547-6600; Fax 410/547-6624
fblackwell@mcoakland.org
www.aecf.org

The Foundation chose Lower San Antonio in Oakland as a site in its ten-year *Making Connections* initiative (see web section at <http://www.aecf.org/initiatives/mc/>). The initiative provides grants, offers technical assistance, and establishes local partners at each site, then works to expand economic opportunities, improve social services, and build social networks. Recently, Making Connections Oakland helped develop the Lower San Antonio Multilingual Home Ownership Center, which will offer one-stop assistance for potential homeowners. In addition, the Foundation supports CompassPoint (see separate listing) to deliver capacity building services in Oakland.

Common Counsel Foundation

Contact: Elizabeth Wilcox, Executive Director
1221 Preservation Parkway, #101
Oakland, CA 94612
510/834-2995; Fax 510/834-2998
ccounsel@igc.org
www.commoncounsel.org

Makes small grants to fund community organizations seeking travel stipends and technical assistance funds through its Grantee Exchange Fund.

East Bay Community Foundation

Contact: Mike Howe
200 Frank Ogawa Plaza
Oakland, CA 94612
510/836-3223; Fax 510/836-3287
mhowe@eastbaycf.org
www.eastbaycf.org

Supports education and youth development efforts through grantmaking, informal technical assistance, convening, and partnerships. Focus areas include Neighborhood and Community Building; Environment; Education and Youth Development; Community Health; Arts and Culture; and Strengthening Families. Houses two community initiatives that affect youth: (1) the East Bay Public Safety Corridor Partnership, a collaboration of several East Bay cities, counties, school districts, and police departments work to reduce youth violence and access to firearms, and (2) Safe Passages, a collaboration focused on promoting the health and safety of Oakland youth.

East Bay Funders Directory

www.eastbayfunders.org

Searchable online database of private, corporate and community funders that fund and/or are based in the East Bay of the San Francisco Bay Area. The directory is a service of CompassPoint Nonprofit Services, (which is listed separately in this Directory), and is supported by the Y & H Soda Foundation.

Evelyn and Walter Haas, Jr. Fund

Contact: Clayton Juan
One Market, Landmark, Suite 400
San Francisco, CA 94105
415/856-1400; Fax 415/856-1500
www.haasjr.org

Supports the creation and expansion of neighborhood-based centers for youth. Funds community organizations that work to (1) promote healthy development of low-income children and youth, or (2) enable working poor families to achieve economic success and help their young children be prepared to succeed in school. Supports the expansion, organizational capacity-building and strengthening of youth development programs.

Walter and Elise Haas Fund

One Lombard Street, Suite 305
San Francisco, CA 94111-1130
415/398-4474
www.haassr.org

Funds programs (including some support for capacity building) that help low-income families find employment, working toward economic success, and accumulating wealth.

The William and Flora Hewlett Foundation

2121 Sand Hill Road
Menlo Park, CA 94025
650/234-4500; Fax 650/234-4501
www.hewlett.org

Makes grants to organizations for capacity building purposes, including as a key objective developing standards by which to gauge nonprofit effectiveness; educates donors on this topic; and establishes mechanisms that match funders with high performing nonprofits.

The James Irvine Foundation

One Market, Steuart Tower, Suite 2500
San Francisco, CA 94105
415/777-2244; Fax 415/777-0869
www.irvine.org

The Foundation's grantmaking program is focused on three areas: Arts, California Perspectives, and Youth. Complete grantmaking guidelines and current priorities are available at the Foundation's website. Irvine recognizes that attention to solid organizational development is a key component for effective program delivery; therefore, within each funding area, Irvine aims to invest the necessary resources to nurture and sustain strong partner organizations.

Hispanics in Philanthropy

200 Pine Street, Suite 700
San Francisco, CA 94104
510/420-1011; Fax 510/420-0387
info@hiponline.org
www.hiponline.org

National networking organization for Hispanics working in philanthropy; provides educational events, publications and opportunities to participate in funding collaboratives.

Dean & Margaret Lesher Foundation

Contact: Kathleen Odne
1333 N. California Boulevard, #510
Walnut Creek, CA 94596
925/935-9988; Fax 925/935-7459
info@lesherfdn.com
www.lesherfoundation.org

Provides grants only in Contra Costa County for education, the arts, and to benefit children and families, including some that provide capacity building support..

Northern California Grantmakers

116 New Montgomery Street, Suite 720
San Francisco, CA 94105
415/777-5761; Fax 415/777-1714
www.ncg.org

Regional Association of Grantmakers in the Bay area. Provides technical assistance and education to local foundations in the form of briefings, programs and workshops on various topics.

Oakland Fund for Children and Youth

Contact: Karen Greenspan
150 Frank H. Ogawa Plaza, Ste. 4216
Oakland, CA 94612
510/238-6379; Fax 510/238-4971
kgreenspan@oaklandnet.org
www.ofcy.org

Funds programs that provide direct services to children and youth throughout the city of Oakland. Works with individual agencies as well as collaborations of public, private, and nonprofit partners.

The David and Lucile Packard Foundation

Contact: Carol S. Larson, President and CEO
300 Second Street
Los Altos, CA 94022
bcolby@packard.org
www.packard.org

Provides selected grants for nonprofit capacity building in its areas of emphasis, such as children and family services.

Roberts Enterprise Development Fund

Contact: Kristen Ace Burns
P.O. Box 29556
San Francisco, CA 94129-0566
415/561-6677; Fax 415/561-6685
mkoller@redf.org
www.redf.org

Provides financing for organizational infrastructure, access to additional funds for capital expenses, strategic business assistance, organizational development support, and access to business networking opportunities, MBA talent, social outcome measurement and technological tools and training.

The San Francisco Foundation

225 Bush Street, Suite 500
San Francisco, CA 94104
415/733-8500; Fax 415/477-2783
rec@sff.org
www.sff.org

The San Francisco Foundation addresses community needs in the areas of community health, education, arts and culture, neighborhood revitalization, social justice, and environmental justice. The Foundation's capacity building support aims to strengthen an organization's overall ability to achieve its mission. Typically, capacity building grants improve organizational efficiency and effectiveness through specific enhancements in staffing, infrastructure, knowledge, or expertise. Current initiatives include building the capacity of faith congregations to do social service and multiple neighborhood and leadership programs.

Silicon Valley Funders Directory

www.siliconvalleyfunders.org

Searchable online database of private, corporate and community funders who fund and/or are based in Silicon Valley. The directory is a service of CompassPoint Nonprofit Services, (which is listed separately in this Directory) supported by the Skoll Foundation.

Social Venture Philanthropy

Contact: Vincent Robinson
625 Market Street, 15th Floor
San Francisco, CA 94105
415/777-4111 ext. 15; Fax 415/777-1714
vincentr@svpbay.org

Partners participating in SVP take part in investment teams, volunteer teams and partner education events in the San Francisco Bay Area, and provide capacity building support as part of their giving.

Y&H Soda Foundation

Contact: Linda Fox
2 Theater Square, Ste. 211
Orinda, CA 94563-3346
925/253-2630; Fax 925/253-1814
linda@yhsodafoundation.org
www.yhsodafoundation.org

Provides grants primarily in Alameda and Contra Costa counties, including some oriented to nonprofit capacity building. Focus areas include disadvantaged children.

Stuart Foundation

50 California Street, Suite 3350
San Francisco, CA 94111-4735
415/393-1551; Fax 415/393-1552
www.stuartfoundation.org

Supports children, youth, families and their communities by investing in organizations that contribute to systems change, policy improvement, and field knowledge through innovation, collaboration, and practice. The Foundation's areas of focus are Child Welfare, Public Education, and Community Supports for Youth.

Taproot Foundation

Contact: Aaron Hurst

415/359-0226

info@taprootfoundation.org

www.taprootfoundation.org

Serves nonprofits in the San Francisco Bay area, using a “service grant” approach in which a catalog of service grants are available to nonprofits wishing to apply for this support on a competitive basis. Grants are offered in: Branding/Identity, Brochure/Pamphlet, Web Site Design, and Program Database. Each service grant is assigned a Grant Manager with professional project management experience, who works closely with a team of four or five skilled volunteers to implement the grant. Nonprofits in community development, education, environment and health are eligible to apply.

Tides Foundation

Contact: Idelisse Malavé, Executive Director

The Presidio

P.O. Box 29907

San Francisco, CA 94129-0907

415/561-6300; Fax 415/561-6401

imalave@tides.org

www.tides.org

Manages donor advised funds, initiatives, funding collaboratives, gatherings and learning opportunities, foundation management services, comprehensive and flexible program services.

Trio Foundation

Contact: Lyda Beardsley, Executive Director

1563 Solano Avenue, Box #174

Berkeley, CA 94707

510/527-4605

<http://fdncenter.org/grantmaker/trio/>

Funds organizations that serve young children and their families in Alameda and Contra Costa counties. Favors projects that develop new ways of providing care, education, and support for young children who are living in poverty; strengthen low-income families with young children, including extended and nontraditional families; advocate for changes in child care and family services policy; cultivate leadership that is rooted in the community being served; establish models that may be used by other communities.

Intermediaries and Community Organizations

Asian Neighborhood Design

Contact: Garry Grady
1182 Market Street, Suite 300
San Francisco, CA 94102
415/593-0423; Fax 415/593-0424
info@andnet.org
www.andnet.org

Provides architectural and community planning and development services - including leadership or assistance for urban planning efforts aimed at revitalizing neighborhoods. Offers architectural, planning, construction management and development services to build or rehabilitate affordable housing and community service centers. Works with community service groups, neighbors and residents in the development of their communities.

Coalition for West Oakland Revitalization

Contact: Monsa Nitoto
2485 W. 14th St
Oakland, CA 94607
510/451-2967; Fax 510/451-4906

Undertakes organizing and outreach efforts in West Oakland, including those involving community organizations; connects West Oakland residents to Bay Area Construction Sector Intention Collaborative (BACSIC) and its services.

East Bay Asian Local Development Corporation

Contact: Lynette Jung Lee, Executive Director
310 - 8th Street, Suite 200
Oakland, CA 94607
510/287-5353; Fax 510/763-4143
ljunglee@ebaldc.org
www.ebaldc.org

Provides home ownership programs for low-income families, neighborhood economic development program, advocacy, and an Individual Development Account savings program. Programs focused on both individual and community organizations include: Neighborhood and Economic Development, Real Estate Development, and affordable rental housing development.

National Community Building Network

1624 Franklin, Suite 1000

Oakland, CA 94612

network@ncbn.org

www.ncbn.org

Hosts convenings of community builders, provides information about policy issues affecting community building, engages in strategic partnerships to reduce poverty and increase social and economic opportunities in low-income communities. Maintains internet-based network tool to connect community builders.

Oakland Citizens Committee for Urban Renewal

1330 Broadway Suite 1030

Oakland, CA 94612

510/839-2440; Fax 510/268-9065

occur@sbcglobal.net

www.eastmont.net/occur/page2.html

Provides technical assistance, nonprofit training, program project monitoring, group facilitation, and Board Committee development. Services include community equity participation, affordable housing promotion, organizational training and development, nonprofit fund development assistance, publications, information and member recruitment. Opened the Eastmont Computing Center in East Oakland, and holds an annual nonprofit management and technical assistance conference.

Oakland Community Organizations

7200 Bancroft Ave.

#2 Eastmont Mall (upper level)

Oakland, CA 94605

510/639-1444; Fax 510/632-1225

oakcomorg@aol.com

www.oaklandcommunity.org

Employs a faith-based model of community organizing to build community organization based on the value, vision, and leadership of the member congregations. Core leadership teams at each church do extensive one-to-one listening campaigns with families in the community. Leaders present possible solutions to large meetings to which public officials are invited and asked to commit to change in the community. Works with community leaders to open new schools, create affordable housing, create jobs for Oakland residents, and reduce crime.

Oakland Private Industry Council, Inc.

1212 Broadway, Suite 100-300
Oakland, CA 94612
510/768-4498; Fax 510/839-3766
oakcomorg@aol.com
www.oaklandpic.org

Sponsors East Bay Works, one-stop career centers in 14 locations in Alameda and Contra Costa counties. Youth services program provides job services for West Oakland youth through the Youth Opportunity Program. Manages the Cypress Technology Training Center.

PolicyLink

Contact: Joe Brooks, Director, Capacity Building and Civic Engagement
101 Broadway
Oakland, CA 94607
510/663-2333; Fax 510/663-9684
info@policylink.org
www.policylink.org

Capacity building work includes: (1) convenings to foster peer exchange and learning; (2) supporting local coalitions in places; (3) supporting policy campaigns; and (4) trainings on topics such as equity issues; and tools, strategies, and key capacities for policy change which includes, communications/media strategy, data and GIS for campaigns.

San Antonio Community Development Corporation

Contact: Don Davenport
2228 East 15th Street
Oakland, CA 94606
510/536-1715; Fax 510/536-4066
sacdc@california.com
www.california.com/~sacdc/

Helps the grassroots Oakland community with progressive planning, development and implementation capabilities in housing and commercial revitalization projects. Has led community development districts citywide in supporting single parent households with child care grants for those returning to school, enrolled in vocational education or job training programs, or with low incomes and needing child care subsidies in order to remain employed. Operates a tutorial program in which high school and community college students tutor elementary school children in the San Antonio District.

The Unity Council

Contact: Arabella Martinez
1900 Fruitvale Ave., Suite 2A
Oakland, CA 94601
510/535-6900; Fax 510/535-7771
www.unitycouncil.org

Provides language and culturally appropriate community education and outreach services for individuals and organizations. Seeks and advocates for resources for the Fruitvale neighborhood of Oakland, while empowering resident and youth to take control of and improve their community. Provides child development programs, training, and education for families.

Urban Ecology

Contact: Diana Williams
414 13th Street, Suite 500
Oakland, CA 94612-1240
510/251-6330; Fax 510/251-2117
diana@urbanecology.org
www.urbanecology.org

Helps low income communities in the Bay Area develop and implement community plans to make their neighborhoods safer, healthier and more livable. Offers urban design, land use planning, policy development and site development assistance to community coalitions as well as individual organizations. Specializes in participatory planning processes involving diverse stakeholders.

Urban Strategies Council

Contact: Andy Nelson

672 13th Street

Oakland, CA 94612-1240

510/893-2404; Fax 510/893-6657

admindir@urbanstrategies.org

www.urbanstrategies.org

Provides data and research, convening and strategic planning, program and tools development, technical assistance, and advocacy services. In particular, provides intensive, tailored technical assistance to organizations and programs working to develop youth, families, or communities. Works to increase the skills and capacities of residents, CBOs, public agency staff, and other stakeholders to engage in effective collective action to improve conditions and outcomes for children and families. Develops and supports school-community collaboratives that bring program, services, and resources to children and families through use of schools as a site for services delivery, activities, and neighborhood organizing.

Management Support Organizations

Center for Community-Based Organizations of Contra Costa County

Contact: Liz Callahan
c/o CSU Hayward
4700 Ygnacio Valley Road, Rm CC-260
Concord, CA 94521
925/602-6760; Fax 925/602-8675
liz@cbocenter.org
www.cbocenter.org

Builds organizational capacity of nonprofits and community-based organizations serving the residents of Contra Costa County by promoting accountability and ethical decision making through its training and technical assistance services. Content areas include board accountability, effective governance, board development, planning, and business process improvement. Convenes the sector on timely public policy issues and fosters peer-to-peer learning through monthly affinity roundtables. Serves the information needs of the sector via its website. Partners with Bay Area management support organizations to bring existing services into Contra Costa.

Center for Excellence in Nonprofits

Contact: Molly Polidoroff
546 Valley Way
Milpitas, CA 95035-4106
408/945-4500; Fax 408/945-4510
info@cen.org
www.cen.org

Provides executive roundtables, executive coaching, workshops, as well as online resources about nonprofit management.

Center for Human Development

info@chd-prevention.org
www.chd-prevention.org

Offers workshops and training in conflict resolution, communication, and team building to nonprofits and collaboratives in Contra Costa County.

Community Toolbox for Children's Environmental Health

Contact: Parin Shah
999 Sutter Street, 4th Floor
San Francisco, CA 94109
415/614-9533; Fax 415/614-9537
info@communitytoolbox.org
www.communitytoolbox.org

Addresses the needs of environmental health and justice groups serving children in disproportionately impacted communities through grantmaking, technical assistance, and community building.

CompassPoint Nonprofit Services

Contact: Jan Masaoka
706 Mission Street, 5th Floor
San Francisco, CA 94103
415/541-9000; Fax 415/541-7708

United Way Building
1922 The Alameda, Ste. 212
San Jose, CA 95126
408/248-9505; Fax 408/248-9504
info@compasspoint.org
www.compasspoint.org

Services provided both to community nonprofits and funders include (1) management consultation in executive transition and leadership, boards and nonprofit governance, financial management systems, strategic and business planning, mergers and partnerships, fundraising, and organization development, (2) conduct of research projects, and (3) support to other management support organizations about topics like executive transition program development. Local services include 600 workshops annually in nonprofit management and technology topics, and a free fundraising library in San Jose. Networking services include the Finance Professionals Network and Women Executive Directors of Color. CompassPoint's publishes free newsletters such as the *Board Cafe* for nonprofit board members, and CompassPoint-authored books. Also houses a Foundation Center cooperating collection, and offers a number of technology-related services to nonprofits.

Delta 2000

Contact: Anita M. Mac Kusick, Director of Operations
301 West 10th Street, Suite 2
Antioch, CA 94509
925/779-1404; Fax 925/779-1074
eccd2k@pacbell.net

Delta 2000 acts as a coordinator of service providers in East Contra Costa County by making connections between public, private and community groups. Special focus on bringing resources to nonprofits to improve organizational capacity. Services include need assessments, networking and referral services, technical and administrative support, and fiscal sponsorship.

East Bay Resource Center

359 Frank H. Ogawa Plaza
Oakland, CA 94612
510/834-1010; Fax 510/834-5663
info@rescenter.org
www.rescenter.org

Provides workshops on grant writing, fund raising, and management strategies. Provides peer-to-peer support, counseling and training. Houses the Hank Rosso Library, which contains a wide variety of materials on fundraising, nonprofit management and grant seeking, and electronic resources.

Foundation Incubator

1804 Embarcadero Road, Suite 200
Palo Alto, CA 94303
650/354-1600; Fax 650/354-1603
info@foundationincubator.org
www.foundationincubator.org

Provides capacity building support to newer foundations in the Bay Area. Services include workshops, peer networking and collaboration, consultation, learning exchanges, mentoring, coaching, multi-use facilities, and referrals to experts.

Nonprofit Finance Fund

Contact: Pat Krackov
760 Market Street, Suite 859
San Francisco, CA 94102
415/255-4849; Fax 415/576-1090
SF@nffusa.org
www.nonprofitfinancefund.org

Provides loans for facilities and other growth-related projects, nonprofit business analysis to help organizations assess their readiness for change, workshops and advice on facilities and financial planning, small planning grants of up to \$5,000 to secure specific pieces of information during the project planning process - available to arts and culture organizations by invitation only, and planning guides on facilities and financial management.

Northern California Community Loan Fund

Contact: Mary Rogier, President
870 Market Street, Suite 677
San Francisco, CA 94102
415/392-8215; Fax 415/392-8216
mrogier@ncclf.org
www.ncclf.org

Provides affordable financing and practical financial expertise to nonprofits serving low-income communities around Northern California. Over the last 17 years NCCLF has committed more than 194 loans totaling over \$34 million, and worked with over 600 organizations on budgeting, financial statement analysis, roles and responsibilities, the basics of financial management, facilities readiness and project financing.

Tides Center

The Presidio
P.O. Box 29907
San Francisco, CA 94129-0907
415/561-6300; Fax 415/561-6401
info@tides.org
www.tidescenter.org

Provides a comprehensive set of core management services to nonprofits promoting social change. Fiscal sponsorship, financial services, employee benefits, administrative support, human resources policies, training and intervention.

Urban Habitat

Contact: Juliet Ellis

426 14th Street, Suite 1205

Oakland, CA 94612-2723

510/839-9510; Fax 510/839-9610

jre@urbanhabitat.org

www.urbanhabitat.org

Offers training and workshops, such as the Leadership Institute, which gives local community leaders a chance to examine the regional forces of urban development that impact their communities.

Nonprofit Management Higher Education Programs

California State University, Hayward Nonprofit Management Certificate Program

Warren Hall (WA) 804
25800 Carlos Bee Blvd.
Hayward, CA 94542
510/885-3605; Fax 510/885-4817
extension@csuhayward.edu
www.extension.csuhayward.edu/html/non.htm

Administrators, board members, and volunteers of nonprofit organizations can upgrade their personal skills through highly-stimulating, informative, and detail-oriented sessions offer through this program. Has co-sponsored workshops with CompassPoint and Delta 2000.

Institute for Nonprofit Organization Management

Contact: Kathleen Fletcher, Director of Education and Outreach
University of San Francisco
2130 Fulton Street, Room LM222
San Francisco, CA 94117
415/422-6867; Fax 415/422-5881
inom@usfca.edu
www.inom.edu

Offers a Master of Nonprofit Administration (MNA) degree for students with at least 2 years' administrative experience. Works to strengthen the nonprofit sector through education and research. Maintains the California Nonprofit Database with data on over 130,000 nonprofits in California; provides data analysis and graphic mapping services. Maintains the International Nonprofit Management Teaching Resource Center, an online collection of course syllabi and teaching cases.

San Francisco State University Masters of Public Administration Program

<http://bss.sfu.edu>

Offers a nonprofit management concentration for MPA students.

San Jose State University
Nonprofit Management Certificate Program
Contact: Debbie M. Cortez, Program Coordinator
2160 Lundy Avenue, Suite 250
San Jose, CA 95131-1862
408/519-1275; Fax 408/519-0128
nonprofit@profdev.sjsu.edu
www.profdev.sjsu.edu

Offers courses that teach how to successfully manage nonprofit organizations, combining practical management techniques with the vision to strategically plan for long-term goals. Co-sponsored by CompassPoint Nonprofit Services; services are offered in cooperation with Community Foundation of Santa Cruz County.

University of California, Berkeley
Haas School of Business
<http://groups.haas.berkeley.edu/nonprofit/index.asp>

Offers a Nonprofit and Public Management (NPM) focus for MBA students looking to augment their core business curriculum with specialized courses oriented to public and nonprofit management issues.

Other Nonprofit Resource Organizations

Development Executives Roundtable

Contact: Jessica Grignon

jessica@seva.org

www.fundraisingday.org/pages/der.html

Provides an electronic monthly flier, lunch programs, and fundraising education to its members, who generally include professional staff, consultants, board members, and volunteers from smaller nonprofits responsible for resource development.

Eureka Communities - San Francisco Bay Area

Contact: Cynthia Chavez

1212 Preservation Park Way, Suite 300

Oakland, CA 94612

510/286-8949

cynthia@eureka-sanfrancisco.org

www.eureka-sanfrancisco.org

Administers a two-year, on-the-job leadership training program for nonprofit executive directors in the San Francisco Bay Area. Eureka Communities - San Francisco is a project of the Tides Center.

First Five (Alameda County)

Contact: Mark Friedman, Executive Director

1100 San Leandro Blvd., Ste. 120

San Leandro, CA 94577

510/875-2400; Fax 510/875-2410

mark.friedman@acgov.org

www.ackids.org

Works in partnership with agencies serving children from prenatal to age five and their families. Makes partnership grants for neighborhood-based school readiness and early childhood mental health services; funds innovative service and parenting programs. Provides technical assistance training to applicants and grantees, and makes loans to child care facilities. The Training Connections program provides culturally appropriate, cross-disciplinary education opportunities to promote delivery of quality services and use of best practices. The Family Support Services initiative coordinates resources and programs that emphasize family support, parent education, child care and development, and health care for families with children from prenatal to age five.

The Foundation Center - San Francisco

312 Sutter Street, #606
San Francisco, CA 94108-4323
415/397-0902; Fax 415/397-7670
www.fdncenter.org/sanfrancisco

Collects, organizes, and communicates information on U.S. philanthropy; conducts and facilitates research on trends in the field; provides education and training on the grantseeking process; and ensures public access to information and services through a website, print and electronic publications, five library/learning centers, and a national network of Cooperating Collections (including ones based at CompassPoint, East Bay Resource Center for Nonprofit Support, and the Richmond Public Library).

Peninsula Nonprofit Center of the Peninsula Community Foundation

Contact: Patty Pace, Manager
1700 South El Camino Real, No. 300
San Mateo, CA 94402-3049
650/358-9392
pnc@pcf.org
www.pcfnonprofitcenter.org/index_pnc.html

Provides individual and group training on grant writing, board development, and strategic planning through organized workshops and private consultation. Center resources include on-demand technical assistance, research and referral assistance, resource library, educational programs, and the timely dissemination of information relevant to the nonprofit and philanthropic communities.

Richmond Public Library

325 Civic Center Plaza
Richmond, CA
510/620-6561

Houses one of the Foundation Center's cooperating collections -- free funding information centers that provide a core collection of Foundation Center publications and a wide variety of supplementary materials and services useful to grantseekers.

Young Nonprofit Professionals Network

Contact: Membership Chair

P.O. Box 4366

Berkeley, CA 94704

membership@ynpn.org

www.ynpn.org

Provides peer networking, access to professional development workshops and panels, and social opportunities to support the growth, learning, and development of young professionals in the nonprofit sector.

Technology Resources - San Francisco Bay Area

CompuMentor

435 Brannan Street, Suite 100
San Francisco, CA 94107
415/633-9300; Fax 415/633-9400
info@techsoup.org

Provides technology consulting services for area nonprofit organizations and schools. Consulting services include technology planning, implementation, and support services. Houses TechSoup.org, an online information service on technology for nonprofit organizations.

Eastmont Computing Center

Contact: Tony Fleming
7200 Bancroft Ave. #209
Oakland, CA 94605
510/382-0555; Fax 510/382-1050
tony@eastmont.net

Provides technology access to the local community including a special emphasis on employment-focused job training and placement primarily for youth.

Groundspring

Contact: Dan Geiger
415/561-7807
dan@groundspring.org
www.groundspring.org

Provides online services, training workshops, and free, downloadable strategy materials. DonateNow, an online donation tool, allows nonprofits to accept credit card gifts by putting a DonateNow button on their websites. AdvocacyNow, an online advocacy tool, allows organizations to mobilize their supporters with online petitions, emails and faxes to decision makers. E-Mail Now, a new e-mail messaging service allows nonprofits to send e-newsletters, raise money online, and communicate with supporters.

Nonprofit Technology Enterprise Network (N-TEN)

Contact: Ed Batista

870 Market Street, #1264

San Francisco, CA 94102

415/397-9000; Fax 415/397-1833

ed@nten.org

www.nten.org

Works to support the diverse people and organizations who help nonprofits understand and employ technology effectively. Creates opportunities for nonprofit staff and technology support providers to identify peers and develop professional support networks, share information and resources, and work collaboratively on a range of projects. Operates as a membership association of nonprofits and their staff, technology support organizations, Circuit Riders and independent consultants, for-profit technology companies and funders.

Volunteer Centers - San Francisco Bay Area

Hands On Bay Area

330 Townsend Street, Suite 137
San Francisco, CA 94107
415/541-9616; Fax: 415/541-7716
info@hosf.org
www.hosf.org

Works with community organizations to create, promote, and direct a range of meaningful group volunteer projects. Hands On includes an educational element in each volunteer project, helping volunteers learn about the issues they are addressing. Trains volunteers to develop and coordinate new projects and to take leadership roles within Hands On.

Volunteer Center Serving San Francisco and San Mateo Counties

1675 California Street
San Francisco, CA 94109
415/982-8999 or 650/235-3550; Fax: 415/982-0890
info@thevolunteercenter.net
www.thevolunteercenter.net

Serves as a clearinghouse of volunteer information for nonprofit organizations, individuals, city agencies and other civic groups in San Francisco and San Mateo Counties. Provides technical support and training to nonprofits in volunteer recruitment and management.

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